

1 the Motion for Attorneys' Fees and Litigation Expenses,
2 and GRANTS in part the Motion for Incentive Award to
3 Plaintiff.

4
5 **I. BACKGROUND**

6 **A. Procedural History**

7 Plaintiff David Wilson filed a Complaint in
8 California Superior Court for the County of San
9 Bernardino on May 17, 2006. The Complaint alleged state
10 law claims against Defendants Airborne Inc., Airborne
11 Health, Inc., and Knight-McDowell Labs, based on their
12 allegedly misleading and deceptive advertising for
13 Airborne, a nutritional supplement. According to the
14 Complaint, Airborne's packaging and advertising falsely
15 promised "100% Satisfaction Guaranteed," (Compl. ¶ 15),
16 and touted Airborne as a "Miracle Cold Buster," (Compl. ¶
17 15), that can ward off a cold after its onset. (Compl ¶
18 18.) Defendants also were alleged to rely on the results
19 of a clinical study, even though it was conducted by
20 persons who were not scientists or doctors and who were
21 paid by Defendants. (Compl. ¶¶ 22-24.)

22
23 Plaintiff Wilson brought the Complaint on behalf of a
24 class of persons who "purchased the Airborne Cold Remedy,
25 and who (1) resided in California during the Class
26 Period; (2) purchased the Product while located in
27 California; or (3) purchased the Product from a source in
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1 California." (Compl. ¶ 30.) The Class Period was
2 defined as the four-year period before the filing of the
3 Complaint, or May 17, 2002, through May 17, 2006. The
4 Complaint alleged causes of action for: (1) violation of
5 the Consumer Legal Remedies Act, Cal. Civ. Code section
6 1750; (2) violation of the Unfair Competition Act, Cal.
7 Bus. & Prof. Code section 17200; (3) negligent
8 misrepresentation; (4) untrue and misleading advertising
9 in violation of Cal. Bus. & Prof. Code section 17500; (5)
10 unjust enrichment; (6) breach of implied warranty; (7)
11 constructive fraud; and (8) deceit.

12
13 Wilson filed a First Amended Complaint ("FAC") on
14 August 30, 2006, continuing to allege claims on behalf of
15 a California class. The FAC narrowed the class
16 definition to include only persons who purchased the
17 Airborne Cold Remedy "while residing in California during
18 the Class Period," between May 17, 2002, and May 17,
19 2006. (FAC ¶ 33.) The FAC also dropped the claims for
20 negligent misrepresentation, constructive fraud, and
21 deceit. The FAC named as new Defendants Airborne
22 Holdings, Inc., and the founders of Airborne, Thomas
23 Rider McDowell and Victoria Knight-McDowell. Defendants
24 responded by filing a demurrer and a motion to strike on
25 October 10, 2006, and a joinder on January 30, 2007.

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1 On May 24, 2007, Plaintiff filed a Second Amended
2 Complaint ("SAC") in California Superior Court, and for
3 the first time made claims on behalf of a nationwide
4 class of Airborne purchasers. The SAC defined the class
5 as "[a]ll persons who purchased Airborne while residing
6 in the United States, from May 17, 2002, to the present."
7 (SAC ¶ 58.) The SAC also defined a subclass, "comprising
8 all class members who are 'consumers' within the meaning
9 of California Civil Code section 1761(d)." (SAC ¶ 58.)
10 The SAC stated causes of action for: (1) a declaration
11 that the two individual Defendants are not shielded from
12 liability by Airborne's corporate form; (2) violation of
13 the Consumer Legal Remedies Act, Cal. Civ. Code section
14 1761; (3) violation of the False Advertising Law, Cal.
15 Bus & Prof. Code section 17500; (4) violation of the
16 Unfair Competition Law, Cal. Bus. & Prof. Code section
17 17200; and (5) unjust enrichment.

18
19 Defendants removed the case to this Court on June 22,
20 2007, under the removal provisions of the Class Action
21 Fairness Act, 28 U.S.C. section 1453. (Docket No. 1.)
22

23 On August 29, 2007, the parties filed a Joint Motion
24 for Order Granting Preliminary Approval of Settlement
25 (Docket No. 24), along with supporting declarations and
26 exhibits. On the same day, the parties also filed a
27 Joint Motion for Injunction (Docket No. 30), requesting
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1 an order enjoining parallel litigation in the United
2 States District Court for the District of New Jersey. On
3 September 24, 2007, the Court held a hearing on the
4 Motions and requested additional briefing by the parties
5 concerning their settlement agreement. By Order dated
6 November 28, 2007, the Court denied the request to enjoin
7 the New Jersey litigation. (Docket No. 116.) By Order
8 dated November 29, 2007 ("Preliminary Approval Order,"
9 Docket No. 117), the Court granted preliminary approval
10 to the parties' settlement agreement, provisionally
11 certified a class for settlement purposes, approved the
12 proposed form and manner of notice to class members, and
13 set a schedule for final approval.

14

15 On May 19, 2008, Plaintiff filed a Motion for
16 Attorneys Fees and Litigation Expenses ("Fee Motion,"
17 Docket No. 135) and Motion for Incentive Award to
18 Plaintiff ("Incentive Award Motion," Docket No. 132). In
19 support of the Fee Motion, Plaintiff also filed a
20 Memorandum of Points & Authorities ("Fee Mem. P. & A.,"
21 Docket No. 135)¹ and the declarations of Jeffrey L. Fazio
22 ("Fazio Decl.," Docket No. 136) and Stephen Gardner
23 ("Gardner Decl.," Docket No. 133). In support of the

24

25

26 ¹On May 21, 2008, Plaintiff filed an "Erratum Re
27 Memorandum of Points and Authorities in Support of Motion
28 for Award of Attorney Fees and Litigation Expenses"
(Docket No. 141). The Court's citations herein to
Plaintiff's Memorandum of Points and Authorities are to
the corrected version filed on May 21.

1 Incentive Award Motion, Plaintiff filed his own
2 declaration ("Wilson Decl.," Docket No. 132). In support
3 of both Motions, Plaintiff filed the declaration of
4 Melissa M. Harnett ("Harnett Decl.," Docket No. 134).

5
6 On May 30, 2008, Plaintiff filed a "Motion and
7 Memorandum of Points and Authorities in Support of Final
8 Approval of Settlement ("Settlement Approval Motion,"
9 Docket No. 146), along with the declarations of Katherine
10 Kinsella ("Kinsella Decl.," Docket No. 147), Eric C.
11 Hudgens ("Hudgens Decl.," Docket No. 148), Richard M.
12 Pearl (Docket No. 149), and Dina E. Micheletti (Docket
13 No. 150).² Also on May 30, 2008, Defendants filed a
14 "Memorandum of Law in Support of Final Settlement
15 Approval" ("Def.'s Brief," Docket No. 144) and the
16 declaration of Lucy Morris (Docket No. 145).

17
18 Two persons have filed with the Court objections to
19 the Settlement Approval Motion and Plaintiff's request
20 for attorneys' fees. On May 19, 2008, objectors Kervin
21 M. Walsh and Joel Shapiro, appearing through their
22 respective counsel, filed objections to approval of the
23 settlement and the award of attorneys' fees ("Walsh
24
25

26 ²On June 2, 2008, Plaintiff filed an Erratum
27 providing the exhibits to the Pearl Declaration, which
28 had been omitted from the initial filing. (Docket No.
153.)

1 Objections," Docket No. 139, and "Shapiro Objections,"
2 Docket No. 140).³

3
4 Plaintiff filed a "Consolidated Response to
5 Objections to Settlement Agreement" ("Pl.'s Response,"
6 Docket No. 151) on May 30, 2008.⁴ On June 13, 2008,
7 objectors Joel Shapiro and Kervin M. Walsh each filed a
8 Reply.⁵ [Docket Nos. 160, 161 ("Shapiro Reply").]

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10 **B. Terms of Settlement Agreement**

11 The parties' settlement agreement provides that
12 Defendants will create a \$23.25 million non-reversionary
13 settlement fund.⁶ (Settlement Agreement at 13, ¶ 2(a).)

14 _____
15 ³On May 21, 2008, objectors Denise Fairbank and
16 Falicia Estep attempted to file their objections, but
17 their filings were rejected for failure to file
electronically pursuant to General Order 08-02. (Docket
No. 143.)

18 ⁴On June 2, 2008, Plaintiff filed an Erratum to
19 correct the absence of a table of authorities in his
original Response. (Docket No. 153.)

20 ⁵On June 12, 2008, Denise Fairbank filed a Reply to
21 Plaintiff's Response (Docket No. 159), despite her
22 failure properly to file an objection with the Court.
23 Nevertheless, Plaintiff has responded to Fairbank's
24 objections, and Fairbank's counsel appeared at the June
16, 2008, hearing on the Motions. The Court therefore
25 considers Fairbank's objections as set forth below.
Fairbank's objections are included as Exhibit H to the
Hudgens Declaration ("Fairbank Objections," Docket No.
148).

26 ⁶A copy of the parties' "Stipulation and Agreement of
27 Settlement" was provided to the Court in connection with
28 their joint Motion for preliminary approval of the
settlement. [See Declaration of Melissa M. Harnett in
Support of Joint Motion for Order Granting Preliminary

(continued...)

1 Eligible class members who submit claims can be
2 reimbursed for the purchase price of any Airborne product
3 with a proof of purchase. (Id. at 15.) Class members
4 who do not have proofs of purchase can be reimbursed for
5 the purchase price of up to six packages of Airborne.
6 (Id. at 15.) If the claims submitted by the end of the
7 claims period indicate that this initial fund will be
8 depleted, Defendants will deposit an additional \$250,000
9 to pay valid claims. (Id. at 13, ¶ 2(b).)

10
11 If the claims made exceed the available settlement
12 funds, the funds are to be distributed pro rata to
13 claimants. (Id. at 15.) Conversely, if settlement funds
14 remain after the payment of claims, the parties have
15 agreed to cy pres distribution to non-profit
16 organizations suggested by the parties and approved by
17 the Court. (Id. at 16.)

18
19 The settlement agreement also calls for class
20 counsel's fees and expenses to be paid from the
21 settlement fund. (Id. at 26.) The agreement provides
22 that class counsel may apply to the Court for a fee and
23 expense award not to exceed 25 percent of the gross
24 settlement fund, after deduction of tax payments, plus a
25 pro rata share of interest, dividends, and other

26 _____
27 ⁶(...continued)
28 Approval of Settlement (Docket No. 37), Ex. 3
("Settlement Agreement").]

1 distributions accrued by the fund. (Id. at 26.)
2 Defendants' counsel agreed not to oppose the fee
3 application.

4
5 The settlement allows for an incentive payment to the
6 named Plaintiff, David Wilson, in an amount to be
7 approved by the Court, but not to exceed \$10,000. (Id.
8 at 15.) Defendants will pay this amount separately, and
9 in addition to, the amount deposited in the settlement
10 fund for the payment of claims. (Id. at 15.)

11
12 Though the SAC sought injunctive relief requiring
13 Airborne to change its packaging and advertising, the
14 settlement agreement makes no provision for such changes.
15 Instead, the parties agreed to defer to any equitable
16 relief that may result from ongoing administrative
17 inquiries by the Federal Trade Commission and various
18 state attorneys general. (Id. at 22, ¶ 5(a).)
19 Defendants have represented that they are close to
20 entering into a settlement with government authorities.
21 (Defs.' Brief at 1 n.1.)

22
23 Finally, Defendants agreed to pay for the costs
24 associated with giving notice to class members and
25 administering the settlement fund. (Id. at 29.)

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1 **II. DISCUSSION**

2 **A. Motion for Final Approval of Settlement**

3 Rule 23 of the Federal Rules of Civil Procedure
4 provides that the "claims, issues, or defenses of a
5 certified class may be settled, voluntarily dismissed, or
6 compromised only with the court's approval." Fed. R.
7 Civ. P. 23(e). Rule 23(e) further states: "If the
8 proposal would bind class members, the court may approve
9 it only after a hearing and on finding that it is fair,
10 reasonable, and adequate." Fed. R. Civ. P. 23(e)(2).
11

12 **1. Notice to the class**

13 As an initial matter, the Court finds that class
14 members received adequate notice of the pendency of the
15 action and the preliminary approval of the settlement
16 agreement. As set forth in the Declaration of Kathleen
17 Kinsella, notice to the class was disseminated via print
18 media advertisements in large-circulation publications,
19 including in-flight travel magazines, and online
20 advertisements. (Kinsella Decl. ¶¶ 24-35.) Where
21 possible, direct notice was sent to identifiable class
22 members. (Id. ¶ 23.) Notice also was provided online at
23 www.AirborneHealthSettlement.com. (Id. ¶ 36.) Finally,
24 though it was not part of the plan for disseminating
25 notice, initial media coverage of the settlement
26 agreement provided additional opportunities for class
27 members to learn about the settlement. (Id. ¶ 40.) The
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1 measurements used to estimate the reach of the print and
2 Internet advertisements suggest that 80 percent of adults
3 learned of the settlement. (Kinsella Decl. ¶ 38.)
4

5 The Court finds these notice procedures provided "the
6 best notice that is practicable under the circumstances."
7 Fed. R. Civ. P. 23(c)(2)(B).
8

9 Objector Shapiro has raised a concern that the
10 settlement class did not receive adequate notice of the
11 Fee Motion, as required by Rule 23(h). (Shapiro
12 Objections at 3-4.) That Rule provides:

13 In a certified class action, the court may
14 award reasonable attorney's fees and
15 nontaxable costs that are authorized by law or
16 by the parties' agreement. . . . A claim for
17 an award must be made by motion under Rule
18 54(d)(2), subject to the provisions of this
19 subdivision (h), at a time the court sets.
20 Notice of the motion must be served on all
21 parties and, for motions by class counsel,
22 directed to class members in a reasonable
23 manner.

24 Fed. R. Civ. P. 23(h)(1). Here, print media
25 advertisements informed potential settlement class
26 members that the proposed settlement fund included the
27 amount from which court-awarded attorneys' fees would be
28

1 paid, and that the proposed settlement would come before
2 the Court for a hearing on June 16, 2008. (Kinsella
3 Decl. ¶ 24 & Ex. 2.) Where settlement class members
4 could be contacted directly, the notice they received
5 stated that up to 25 percent of the proposed settlement
6 fund could be approved by the Court for attorneys' fees,
7 and that the Court would consider the amount of any
8 attorneys' fee award at the June 16, 2008, hearing.
9 (Kinsella Decl. ¶ 23 & Ex. 1 at ¶¶ 7, 15.)

10
11 The Court finds the parties provided notice of the
12 attorneys' fees request in a "reasonable manner," as
13 required by Rule 23(h)(1). Where, as here, settlement
14 class members are retail purchasers of Defendants'
15 consumer product, whose identities and contact
16 information cannot readily be ascertained, the summary
17 nature of the information provided by the parties in
18 their print media advertisements was reasonable. In the
19 cases Objector Shapiro attempts to distinguish from this
20 one, the classes comprised current and former employees
21 of the defendants and securities investors. (Shapiro
22 Reply at 4-5); see Bessey v. Packerland Plantwell, Inc.,
23 No. 4:06-cv-95, 2007 WL 3173972, *1 (W.D. Mich. Oct. 26,
24 2007); In re Bisys Secs. Litig., No. 04 Civ. 3840(JSR),
25 2007 WL 2049726 (S.D.N.Y. July 16, 2007). Contact
26 information for the class members in those cases
27 presumably could be ascertained more readily than the
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1 potential class members here. Furthermore, Shapiro's
2 objection does not specify how knowing Plaintiff's
3 counsel's precise hourly billing rates or number of hours
4 billed would have altered materially his ability to
5 object to the overall amount of attorneys' fees available
6 under the settlement agreement.

7
8 The Court therefore overrules the objections to the
9 adequacy of the notice made by Shapiro. The Court
10 further overrules the objections to the adequacy of
11 notice made by Objector Walsh, who provided no authority
12 for his assertion that the notice should have included
13 information such as the size of the class or the dollar
14 amount of Defendants' products sold during the class
15 period. (Walsh Objections at 2.)

16
17 **2. Certification of a settlement class**

18 In its Preliminary Approval Order, the Court
19 provisionally certified a nationwide settlement class for
20 purposes of disseminating notice. No arguments against
21 class certification have been raised, and the Court finds
22 that final certification of the class is appropriate.

23
24 The class members satisfy the applicable criteria for
25 class certification under Federal Rule of Civil Procedure
26 23(a) and 23(b)(3). See also Amchem Products, Inc. v.
27 Windsor, 521 U.S. 591 (1997) (addressing class

1 certification for settlement purposes). The numerosity
2 requirement is met based on the hundreds of thousands of
3 claims made in this case to date. Fed. R. Civ. P.
4 23(a)(1); Hudgens Decl. ¶ 29. The class members share
5 common issues of law and fact, including the content of
6 Airborne's packaging and its alleged deceptive nature.
7 Fed. R. Civ. P. 23(a)(2). The named Plaintiff's claims,
8 arising from his use of Airborne as set forth in his
9 declaration, are typical of the claims that other class
10 members would raise. Fed. R. Civ. P. 23(a)(3); Wilson
11 Decl. Both the named Plaintiff and his counsel have
12 demonstrated that they will fairly and adequately
13 represent the interests of the class, by their vigorous
14 investigation and litigation of this case. Fed. R. Civ.
15 P. 23(a)(4). Finally, in light of the size of the class,
16 common issues predominate over class members' individual
17 issues, and resolution of the common claims in a class
18 action case provides a superior method of adjudication.
19 Fed. R. Civ. P. 23(b)(3).

20

21 Accordingly, the Court certifies the proposed class
22 for settlement purposes.

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1 **3. Fairness, reasonableness, and adequacy of**
2 **settlement agreement**

3 In determining whether a settlement agreement's terms
4 are fair, reasonable, and adequate, courts balance
5 several factors, including:

6 the strength of plaintiffs' case; the
7 risk, expense, complexity, and likely
8 duration of further litigation; the risk
9 of maintaining class action status
10 throughout the trial; the amount offered
11 in settlement; the extent of discovery
12 completed, and the stage of the
13 proceedings; the experience and views of
14 counsel; the presence of a governmental
15 participant; and the reaction of the
16 class members to the proposed settlement.

17 Class Plaintiffs v. City of Seattle, 955 F.2d 1268, 1291
18 (9th Cir. 1992). The Ninth Circuit has recognized the
19 "overriding public interest in settling and quieting
20 litigation," which is "particularly true in class action
21 suits." Van Bronkhorst v. Safeco Corp., 529 F.2d 943,
22 950 (9th Cir. 1976). The Court must give "proper
23 deference to the private consensual decision of the
24 parties," Hanlon v. Chrysler Corp., 150 F.3d 1011, 1027
25 (9th Cir. 1998), while also fulfilling its role as a
26 guardian for absent class members who will be bound by
27
28

1 the settlement. Ficalora v. Lockheed Cal. Co., 751 F.2d
2 995, 996 (9th Cir. 1985).

3

4 Based on the analysis of relevant factors set forth
5 below, the Court finds the parties' settlement agreement
6 to be fair, adequate, and reasonable.

7

8 **a. Arms-length negotiations**

9 The Court finds that the settlement agreement is the
10 result of arms-length negotiations between experienced
11 counsel who thoroughly researched the legal issues and
12 understood the relevant facts. As recounted by
13 Plaintiff's counsel, Jeffrey Fazio, in support of the
14 request for attorney's fees, it was not clear at the
15 outset that the parties would reach a settlement
16 agreement. (Fazio Decl. ¶¶ 96-101, 142.) In the period
17 between execution of a memorandum of understanding and
18 the completion of a final agreement, differences of
19 opinion arose that risked Defendants' rejection of the
20 proposed terms. (Id. ¶¶ 150-51.) The mediator who
21 presided over the parties' day-long session also
22 described the hard-fought nature of the negotiations.
23 (Fazio Decl. Ex. 2.) The absence of collusion supports
24 approval of the settlement as fair, adequate, and
25 reasonable.

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1 **b. Strength of case, and expense and duration**
2 **of further litigation**

3 Though Plaintiff's counsel believe they could prevail
4 on the merits at trial, they face some significant legal
5 and procedural hurdles that could preclude a trial. The
6 issue of federal preemption, under the Food, Drug, and
7 Cosmetic Act, remains in flux before appellate courts.
8 (Settlement Approval Mot. at 12-13.) The certification
9 of a nationwide class bringing claims under California
10 law would also have to be addressed. Continuing with the
11 litigation would require Plaintiff's counsel, on behalf
12 of the class, to address complex legal and procedural
13 issues without guarantee of success. This further
14 supports approval of the parties' settlement.

15

16 **c. Extent of discovery completed**

17 Defendants have produced some 600,000 documents, and
18 Plaintiff's counsel also reviewed information concerning
19 Airborne sales revenue in connection with the settlement
20 negotiations. (Settlement Approval Mot. at 15.)
21 Plaintiff's counsel provided the revenue information to
22 the Court, under seal, as part of the preliminary
23 settlement approval process. The discovery conducted
24 supports a conclusion that the parties entered into the
25 settlement agreement with enough information concerning
26 the facts of the case to support a fair, adequate, and
27 reasonable compromise.

28

1 **d. Experience and views of counsel**

2 Counsel for the class have established their
3 experience in class action litigation, and their support
4 of the settlement supports final approval. (Fazio Decl.
5 ¶ 25; Gardner Decl. ¶ 12; Harnett Decl. ¶¶ 14-18.)
6

7 **e. Reaction of class members**

8 The claims administrator has received 419,606 claims
9 through May 25, 2008, with an aggregate face value of
10 \$21.7 million. (Hudgens Decl. ¶ 29.) More than 100,000
11 of these claims appear to have been made falsely,
12 however, because they are based on the purchase of
13 Airborne products that either were not on the market at
14 the time of the claimed purchase, or were not available
15 in the geographic area of the claimed purchase. (Id. ¶¶
16 23-26.) An additional group of claims, approximately
17 40,000, request reimbursement for more than the six boxes
18 of Airborne allowed by the settlement agreement without
19 proofs of purchase. (Id. ¶ 28.) Though the claims
20 administrator is still sorting out these issues, it has
21 provided 282,717 as the total number of claims that have
22 not been rejected and are not subject to follow-up
23 auditing. (Id. ¶ 29.) When the \$6.8 million value of
24 the false claims is subtracted from the initial \$21.7
25 million face value of the claims, the result is \$14.9
26 million in claims made on the \$23.25 million initial
27 settlement fund. (Id.)
28

1 The claims administrator has received 230 timely
2 requests to opt out of the settlement, and 2 requests
3 submitted after the May 12, 2008, deadline. (Id. ¶ 17 &
4 Ex. D.) The claims administrator also has received 17
5 objections submitted personally by potential class
6 members, who did not file their objections with the Court
7 as required by the Preliminary Approval Order. Two
8 objectors have filed their objections with the Court.
9 (Id. ¶ 18 & Ex. E; Walsh Objections; Shapiro Objections)

10
11 In absolute numbers, the objections and number of
12 potential class members requesting to opt out of the suit
13 are small compared with the 282,717 class members who
14 have filed apparently valid claims to date. Though these
15 numbers indicating support of the settlement by class
16 members weigh in favor of approval of the settlement, the
17 Court also considers the specific objections that have
18 been made.

19
20 **i. Objections by potential class members**
21 **without counsel**

22 The majority of the 17 objections submitted by
23 potential class members address the filing of the
24 lawsuit, or the objector's support for Airborne, rather
25 than the fairness or adequacy of the settlement terms.
26 (Hudgens Decl. Ex. E.) One objector, for example, wrote
27 a letter stating, "I object to this suit." (Id. at 1.)
28

1 Another potential class member objected to the
2 "superfluous class action lawsuit." (Id at 3.) The
3 Court therefore overrules all of the objections making
4 similar statements, (Hudgens Decl. Ex. E at 1-16), on the
5 ground that they do not object to the settlement terms,
6 and separately addresses the two remaining objections.

7
8 One of the two remaining objections, attached as page
9 17 to Exhibit E of Mr. Hudgens's declaration, does not
10 include the name of the objector. Moreover, the
11 objections raised appear to be addressed adequately by
12 the settlement agreement and the parties. The objector's
13 first concern that fraudulent claims may be filed,
14 because proofs of purchase are not required for up to six
15 boxes, has been addressed by the use of Rust Consulting,
16 an experienced claims administrator. As set forth in Mr.
17 Hudgens's declaration, the claims administrator used its
18 experience in setting the available refund without proof
19 of purchase at six boxes while cognizant of the risk of
20 fraudulent claims. Rust Consulting also has rejected and
21 audited apparently fraudulent claims and appears to be
22 reviewing the claims with appropriate rigor. (See
23 Hudgens Decl. ¶¶ 23-26, 28.) Airborne also has responded
24 to the objector's concern that he submitted his proofs of
25 purchase to Airborne for a rebate program, thereby
26 precluding him from using those proofs of purchase to
27 submit a claim to the settlement fund for more than six
28

1 boxes. The objector, and others in the same position,
2 may obtain copies of their proofs of purchase from
3 Airborne, which has retained those documents. (Pl.'s
4 Response at 5.) The Court therefore overrules these
5 objections.

6
7 Another objector, Jarrod Joseph LaMothe, suggests
8 that the maximum recovery per claimant should be one
9 package of Airborne, since each package contains multiple
10 tablets. (Hudgens Decl. Ex. E at 18.) After purchasing
11 one package, a class member would be able to determine
12 whether he or she had been misled by any allegedly false
13 claims and could then cease using the product. (Id.)
14 Mr. LaMothe argues that class members therefore should
15 not be reimbursed for more than one package of Airborne.
16 (Id.) The Court overrules this objection. The legal
17 remedies sought by Plaintiff in this case included
18 restitution, disgorgement, and punitive damages. (SAC at
19 30.) By entering into a settlement agreement to resolve
20 the claims of the SAC, the parties reasonably could have
21 used the purchase price of multiple boxes of Airborne as
22 a measuring stick to determine a fair settlement. In
23 other words, the parties were not limited to a settlement
24 encompassing only the amount of Airborne a class member
25 may have been induced to purchase by allegedly misleading
26 claims.

1 **ii. Objections raised through counsel**

2 Objector Shapiro argues that the settlement is
3 inadequate, because it does not provide for equitable
4 relief and defers to government agencies on this issue.
5 (Shapiro Objections at 2.) The Court raised a similar
6 concern during the preliminary settlement approval
7 process, and has been satisfied that a release of claims
8 on behalf of the class without obtaining equitable relief
9 was reasonable. Defendants represent that they are in
10 the process of negotiating an agreement with the Federal
11 Trade Commission that would include equitable relief.
12 (Def.'s Brief at 1 n.1.) Shapiro's objection on this
13 ground therefore is overruled.⁷

14
15 The Court also overrules the objections filed by
16 Objector Walsh, who argues that the settlement is
17 inadequate in limiting recovery for class members without
18 proofs of purchase to the price of six boxes of Airborne.
19 (Walsh Objections at 1-2.) This is essentially a dispute
20 with the form of compromise Plaintiff and his counsel
21 chose to accept by settling, and not a basis for deeming
22 the settlement agreement's terms unfair or inadequate.

23
24 Finally, the Court finds the objections raised by
25 Objector Fairbank to be without merit in this case.

26
27 _____
28 ⁷Shapiro's remaining objection concerning the award
of attorney's fees is addressed separately below.

1 Fairbank suggests that the settlement agreement should be
2 altered to (1) withhold part of the claims
3 administrator's fees until the distribution process is
4 completed, (2) withhold part of the fees awarded to
5 Plaintiff's counsel until the distribution process is
6 completed, and (3) require that Plaintiff's counsel post
7 a bond to ensure repayment of their fees should the
8 settlement agreement be rejected on appeal. (Fairbank
9 Objections at 2-3.) While such provisions are supported
10 by a practical concern for ensuring that all class
11 members are remunerated in a timely fashion, the terms of
12 the settlement agreement in this case adequately protect
13 the class members' interests. For example, the agreement
14 provides that class counsel's fees will not be paid until
15 any appeals are resolved, unless such appeals concern
16 only the issues of attorneys' fees or Plaintiff's
17 incentive award. (Settlement Agreement at 25-26, ¶ 8.)
18 In other words, class counsel will not receive their
19 attorneys' fees while the finality of the recovery to
20 class members remains in doubt. In addition, the
21 declaration filed by a representative of the claims
22 administrator illustrates its diligence and good faith in
23 overseeing disbursement of settlement funds. (See
24 Hudgens Decl.) The Court thus overrules Fairbank's
25 objections.

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1 In light of the factors set forth above supporting
2 final approval of the parties' settlement agreement, the
3 Court grants the Settlement Approval Motion.

4
5 **B. Motion for Award of Attorney Fees and Litigation**
6 **Expenses**

7 Class counsel seek an award of \$5,812,500 for
8 attorneys' fees and litigation expenses, which represents
9 the maximum amount the parties' settlement agreement
10 allowed them to request. (Fee Mem. P. & A. at 2:6-9.)
11 The amount represents 25 percent of the \$23,250,000 that
12 Defendants initially must deposit into the settlement
13 fund. (Id.)

14
15 Plaintiff asserted claims under California law, and
16 California law also governs the award of attorneys' fees
17 here. Vizcaino v. Microsoft Corp., 290 F.3d 1043, 1047
18 (9th Cir. 2002). California recognizes the common fund
19 doctrine for the award of attorneys' fees to a prevailing
20 plaintiff whose efforts result in creation of a fund
21 benefitting others. Serrano v. Priest, 20 Cal. 3d 25, 35
22 (1977). Under both California and Ninth Circuit
23 precedent, a court may exercise its discretion to award
24 attorneys' fees from a common fund by applying either the
25 lodestar method or the percentage-of-the-fund method.
26 Wershba v. Apple Computer, Inc., 91 Cal. App. 4th 224,
27 253 (2001); Fischel v. Equitable Life Assur. Soc'y of

1 U.S., 307 F.3d 997, 1006 (9th Cir. 2002) (citing
2 Vizcaino, 290 F.3d at 1047). In support of their request
3 for fees amounting to 25 percent of the initial
4 settlement fund, Plaintiff's counsel cite Ninth Circuit
5 authority suggesting that the percentage method is
6 favored in common fund cases such as this one, where the
7 value of the benefit to the class is fixed. (Fee Mem. P.
8 & A. at 7, 11.)

9
10 Here, the Court finds that the lodestar method and
11 application of a multiplier is a more reasonable approach
12 to the circumstances of the case.⁸ Plaintiff's counsel
13 settled the case relatively early in the litigation,
14 before seeking class certification and beginning
15 deposition discovery. Though counsel emphasize that
16 600,000 pages of documents were produced by Defendants,
17 (Fee Mem. P. & A. at 14:18), the relatively modest
18 3,383.1 hours expended by Plaintiff's counsel, by the
19 standards of complex class action litigation, supports
20 the use of the lodestar method here to prevent a
21 "windfall" award. See In re Washington Pub. Power Supply
22 Sys. Secs. Litig., 19 F.3d 1291, 1298 (9th Cir. 1994);
23 Vizcaino, 290 F.3d at 1050 (noting that where time spent
24 "is minimal, as in the case of an early settlement, the

25
26 ⁸The Court's use of the lodestar method addresses one
27 of Objector Shapiro's objections. The Court would have
28 found application of the lodestar method appropriate in
the absence of Shapiro's objections, and thus they are
overruled.

1 lodestar calculation may convince the court that a lower
2 percentage is reasonable"). The Court thus begins its
3 analysis with a calculation of the lodestar.

4
5 **1. Lodestar amount**

6 To calculate the amount of attorney's fees under the
7 lodestar method, a court must "multiply the number of
8 hours reasonably expended by the attorney on the
9 litigation by a reasonable hourly rate." McElwaine v. US
10 West, Inc., 176 F.3d 1167, 1173 (9th Cir. 1999); PLCM
11 Group v. Drexler, 22 Cal.4th 1084, 1095 (2000).

12
13 Plaintiff's counsel provided a lodestar amount as an
14 alternative to their preferred percentage method of
15 calculating attorneys' fees in this case. (Fee Mem. P. &
16 A. at 22.) Plaintiff has been represented by Jeffrey L.
17 Fazio and Dina E. Micheletti, who are partners in Fazio |
18 Micheletti LLP; Melissa M. Harnett, a partner in
19 Wasserman, Comden & Casselman L.L.P. ("WCC"); and Stephen
20 Gardner of the Center for Science in the Public Interest
21 ("CSPI"). In their declarations, Mr. Fazio, Ms. Harnett,
22 and Mr. Gardner have provided information concerning
23 their hourly rates and the number of hours billed to
24 date.

- 25
26 • Mr. Fazio, a 1989 law graduate, states that his
27 2008 hourly rate is \$575, and his partner, Ms.
28

1 Micheletti, a 1996 law graduate, bills an hourly
2 rate of \$475.⁹ (Fazio Decl. ¶¶ 4, 184.) Based
3 on 826.1 hours billed by Mr. Fazio and 657.8
4 hours billed by Ms. Micheletti, the lodestar
5 amount they provide for their firm's work is
6 \$787,462.50. (Fazio Decl. ¶ 191.)

- 7 • Ms. Harnett, a 1992 law graduate, states that
8 her hourly rate is \$500. (Harnett Decl. ¶ 35.)
9 She also has provided information concerning
10 other attorneys and paralegals at her firm who
11 worked on this case. The rates requested for
12 these other attorneys and staff range from \$100
13 for a law clerk, to \$600 for a more senior
14 partner. (Harnett Decl. ¶ 35.) Based on
15 1,033.1 hours billed by Ms. Harnett, as well as
16 526.7 hours billed by others in her firm, Ms.
17 Harnett provides a lodestar amount for her firm
18 of \$65,8275.50. (Id.)
- 19 • Mr. Gardner, a 1975 law graduate, states that
20 his hourly rate is \$700. (Gardner Decl. ¶ 22.)
21 He has billed 404.7 hours to this case and
22 estimates that this figure will increase to 500
23 hours after the settlement agreement finally is
24 implemented. (Id.) He also estimates that
25 another lawyer in his office, Katherine
26

27 ⁹Mr. Fazio has submitted a survey of hourly rates
28 showing that their requested rates are reasonable.
(Fazio Decl. ¶ 185 & Ex. 3.)

1 Campbell, a January 2007 law graduate, will
2 spend 23.5 hours at an hourly rate of \$270.
3 (Id. ¶ 23.) Mr. Gardner thus provides a
4 lodestar amount of \$356,245 for his office.
5 (Id. ¶ 24.)
6

7 According to counsel's declarations, then, the total
8 lodestar figure for all three firms is \$1,802,083.
9

10 The Court finds that this amount -- roughly \$1.8
11 million -- represents the upper limit of a reasonable
12 attorneys' fee award under the lodestar method. Based on
13 its own observation of the conduct of this litigation, a
14 reduction in the hours billed to date is warranted. For
15 example, it is unclear why counsel from all three law
16 firms were necessary for prosecution of this case. The
17 attorney with the highest hourly rate, Stephen Gardner,
18 is described as having expertise in areas such as food
19 supplements and their regulation by federal authorities.
20 (Fazio Decl. ¶¶ 32-33.) He and his organization, CSPI,
21 joined the litigation to provide their knowledge in these
22 areas. (Id. ¶ 33.) While such specialized knowledge may
23 have been helpful in Plaintiff's counsel's initial
24 investigation of the case, it is unclear why such
25 specialized knowledge has been necessary to Plaintiff's
26 counsel's ongoing efforts to obtain final settlement
27 approval and implement the settlement agreement.
28

1 Even if it was necessary or prudent for counsel from
 2 all three firms to conduct the litigation, Plaintiff's
 3 counsel have not established that the division of their
 4 labor avoided duplication, or that the hours billed do
 5 not include excessive time spent in conferences or
 6 corresponding with one another. As a result, even though
 7 Plaintiff's counsel have not included time spent at the
 8 final settlement approval hearing or time spent after the
 9 hearing in their calculation of a lodestar amount, this
 10 omission is balanced by the reductions the Court
 11 certainly would have made to the hours billed to date.
 12 (Fazio Decl. ¶¶ 189-190; Harnett Decl. ¶ 35.) Mr. Fazio
 13 estimates, based on his past experience, the additional
 14 time Plaintiff's counsel will spend on this case to be
 15 350 to 400 hours. (Fazio Decl. ¶ 32.) Moreover, the
 16 Court deducts the additional hours Mr. Gardner estimates
 17 he and another lawyer with his organization will spend on
 18 the case, or 95.3 hours for him and 20 hours for
 19 Katherine Campbell. (Gardner Decl. ¶¶ 22-23.) The Court
 20 therefore fixes the lodestar attorneys' fees as follows:

21

22	•	Fazio Micheletti LLP:	\$	787,462.50
23	•	WCC:	\$	658,275.50
24	•	CSPI:	\$	284,235.00

25		Total:		\$1,729,974.00
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26 ///

27 ///

28

1 **2. Lodestar multiplier**

2 Though Plaintiff's counsel have not made specific
3 arguments in support of a multiplier for the lodestar
4 amount, the Court finds their arguments concerning the
5 reasonableness of their request for 25 percent of the
6 settlement fund to apply here. Specifically, Plaintiff's
7 counsel argue that (1) their efforts produced
8 "exceptional" and "extraordinary" results, (Fee Mem. P. &
9 A. at 13-17), and (2) they capably dealt with complex
10 issues and the risks presented by those issues, (Id. at
11 17-19).

12
13 The lodestar amount may be enhanced by application of
14 a multiplier to account for the contingent nature of the
15 fee award and the extent to which the litigation
16 precluded counsel from pursuing other paid work.
17 Serrano, 20 Cal. 3d at 49. Though a multiplier may be
18 applied where the litigation involved complex legal
19 issues presented by skillful attorneys, such factors
20 should not be considered where they are already
21 encompassed in the calculation of the lodestar. For
22 example, the skill of the lawyers or the difficulty of
23 the legal questions they faced "appear[] susceptible to
24 improper double counting," because they are accounted for
25 by a higher hourly rate and more attorney hours. Ketchum
26 v. Moses, 24 Cal. 4th 1122, 1138-39 (2001).

27

28

1 Here, the Court finds that a multiplier of 2.0 would
2 reasonably account for the particular circumstances faced
3 by Plaintiff's counsel in this case. The most persuasive
4 factor in setting this amount is the risk Plaintiff's
5 counsel faced that they would achieve no recovery, in
6 light of the legal questions concerning class
7 certification and possible federal preemption of their
8 claims. (Fee Mem. P. & A. at 18-19.) Another important
9 consideration is that Plaintiff's case may have been a
10 factor in a subsequent investigation by the Federal Trade
11 Commission and the attorneys general of many states.
12 (Fee Mem. P. & A. at 17.) The hourly rates of
13 Plaintiff's counsel and the hours they billed adequately
14 account for their level of experience and the difficulty
15 of the issues they addressed, however. The Court is not
16 persuaded that the "extraordinary" results obtained by
17 Plaintiff's counsel justifies a higher multiplier. Though
18 the result is "extraordinary" in terms of the total value
19 of the settlement fund, it is not apparent that those
20 funds will redress an injury keenly felt by class
21 members. Several class members were compelled to write
22 letters objecting to the lawsuit itself, and, as
23 discussed above, the number of class members submitting
24 apparently valid claims to date will not deplete the
25 amounts in the settlement fund.

26 ///

27 ///

28

1 Applying such a multiplier to Plaintiff's counsel's
2 lodestar calculation would result in an award of
3 \$3,459,946 in fees. This amount represents 14.8 percent
4 of the \$23.25 million initial settlement fund, a
5 percentage the Court also finds to be reasonable.

6

7 **3. Litigation expenses**

8 The Court further awards the litigation expenses
9 requested by Plaintiff's counsel, in the amounts of
10 \$8,458.64 to Fazio | Micheletti LLP, (Fazio Decl. ¶ 192);
11 \$20,993.58 to WCC, (Harnett Decl. ¶ 49); and \$3,280.60 to
12 CSPI, (Gardner Decl. ¶ 25.).¹⁰ The total amount awarded
13 for litigation expenses is \$32,732.82.

14

15 Accordingly, the Court grants Plaintiff's Fee Motion
16 in part and awards \$3,459,946 in attorneys' fees and
17 \$32,732.82 in litigation expenses.

18

19 **C. Motion for Incentive Award to Plaintiff**

20 Plaintiff David Wilson requests a \$10,000 incentive
21 award for his contributions as the named plaintiff in
22 this case. (Incentive Award Mot. at 1:1-3.) As set
23 forth in the parties' settlement agreement, any court-
24 approved incentive award to Plaintiff would be paid by

25

26

27 ¹⁰The amount awarded to Wasserman, Comden &
28 Casselman, L.L.P., reflects the deduction of \$2,089.37 in
expenses described only as "Other Costs." (Harnett Decl.
¶ 49.)

1 Defendants in addition to the amounts they already have
2 agreed to pay to settle this case. (Id. at 1:6-9.)

3

4 The Court has discretion to grant an incentive award
5 to the class representative. Van Vracken v. Atlantic
6 Richfield Co., 901 F. Supp. 294, 299 (N.D. Cal. 1995).

7 Factors a court may consider in exercising its discretion
8 include:

- 9 1) the risk to the class representative in
10 commencing suit, both financial and otherwise;
11 2) the notoriety and personal difficulties
12 encountered by the class representative; 3)
13 the amount of time and effort spent by the
14 class representative; 4) the duration of the
15 litigation and; 5) the personal benefit (or
16 lack thereof) enjoyed by the class
17 representative as a result of the litigation.

18 Id. (citations omitted).

19

20 The Court has reviewed and considered Plaintiff
21 Wilson's declaration, which describes how he came to be
22 involved in this case, the research he conducted before
23 and during the litigation, the time he spent reviewing
24 documents and conferring with counsel during the course
25 of the litigation, and the media attention he endured
26 after announcement of the settlement. (Wilson Decl. ¶¶

27

28

1 3-9.) Having done so, the Court grants an incentive
2 award of \$2,500.

3
4 In reducing the requested amount of the incentive
5 award, the Court notes the low degree of risk undertaken
6 by Wilson in commencing the lawsuit, the fleeting nature
7 of the media attention he experienced, and the relatively
8 limited duration of the litigation, including the modest
9 55 hours he estimates he spent on the case. (Wilson
10 Decl. ¶¶ 6-9.) For example, Mr. Wilson was never deposed
11 and did not testify at a trial, in contrast with the
12 class representatives who have received incentive awards
13 in other cases. See Van Vracken, 901 F. Supp. at 299-300
14 (awarding \$50,000 to named plaintiff who was deposed
15 twice and testified at trial during litigation lasting
16 more than a decade); In re Domestic Air Transportation
17 Antitrust Litig., 148 F.R.D. 297, 357-58 (N.D. Ga. 1993)
18 (awarding \$2,500 to class representatives who produced
19 documents and \$5,000 to those who were deposed); see also
20 Cook v. Niedert, 142 F.3d 1004, 1016 (7th Cir. 1998)
21 (upholding award of \$25,000 to named plaintiff who risked
22 workplace retaliation and "spent hundreds of hours with
23 his attorneys").

24 25 **IV. CONCLUSION**

26 For the foregoing reasons, the Court GRANTS
27 Plaintiff's Motion for Final Approval of Settlement and
28

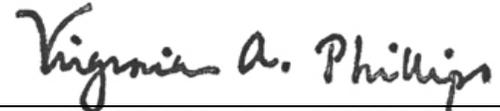
1 GRANTS in part Plaintiff's Motion for Attorneys' Fees
2 Litigation Expenses and Plaintiff's Motion for Incentive
3 Award to Plaintiff. The parties shall submit a proposed
4 Judgment and Order of Dismissal forthwith.

5

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8 Dated: August 13, 2008



VIRGINIA A. PHILLIPS
United States District Judge

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